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Accrual Basis

# San Luis Valley Ecosystem Council Profit & Loss Budget vs. Actual

September 2021 through August 2022

|                                    | Sep '21 - Aug 22 | Budget     | \$ Over Budget |
|------------------------------------|------------------|------------|----------------|
| <b>Ordinary Income/Expense</b>     |                  |            |                |
| <b>Income</b>                      |                  |            |                |
| <b>Community Fundraising</b>       |                  |            |                |
| Fundraising/Events                 | 0.00             | 5,000.00   | -5,000.00      |
| <b>Membership Base</b>             | 7,686.68         | 8,000.00   | -313.32        |
| <b>Website/Electronic</b>          |                  |            |                |
| Amazon                             | 50.35            |            |                |
| City Market                        | 230.14           |            |                |
| Facebook                           | 1,954.53         |            |                |
| Other - Webiste                    | 5,238.90         |            |                |
| Paypal                             | 2,800.00         |            |                |
| <b>Total Website/Electronic</b>    | 10,273.92        |            |                |
| <b>Total Community Fundraising</b> | 17,960.60        | 13,000.00  | 4,960.60       |
| <b>Contributions Income</b>        |                  |            |                |
| Major Donors                       | 25,755.00        | 8,000.00   | 17,755.00      |
| <b>Total Contributions Income</b>  | 25,755.00        | 8,000.00   | 17,755.00      |
| <b>Grants</b>                      |                  |            |                |
| Conservation Lands Foundation      | 20,000.00        | 30,000.00  | -10,000.00     |
| DHL Foundation                     | 0.00             | 3,000.00   | -3,000.00      |
| Fund for Wild Nature (Restrict)    | 0.00             | 3,000.00   | -3,000.00      |
| Maki Foundation                    | 4,000.00         | 5,000.00   | -1,000.00      |
| New Land Foundation                | 15,000.00        | 10,000.00  | 5,000.00       |
| Patagonia Foundation               | 0.00             | 10,000.00  | -10,000.00     |
| The Moore Charitable Foundation    | 0.00             | 5,000.00   | -5,000.00      |
| The Wilderness Society Rio Gran    | 0.00             | 6,000.00   | -6,000.00      |
| Trinchera Blanca Foundation LLC    | 4,800.00         |            |                |
| Wolcott Foundation                 | 0.00             | 5,000.00   | -5,000.00      |
| Wolf Creek                         | 5,000.00         | 6,000.00   | -1,000.00      |
| <b>Total Grants</b>                | 48,800.00        | 83,000.00  | -34,200.00     |
| <b>Total Income</b>                | 92,515.60        | 104,000.00 | -11,484.40     |
| <b>Expense</b>                     |                  |            |                |
| <b>FUNDRAISING</b>                 |                  |            |                |
| Advertising                        | 498.00           |            |                |
| Contract                           |                  |            |                |
| CPA/Bookkeeping/Audit              | 0.00             | 500.00     | -500.00        |
| <b>Total Contract</b>              | 0.00             | 500.00     | -500.00        |

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| Interphone                    | 381.35           | 200.00   | 181.35         |
| Meals                         | 19.90            |          |                |
| Office Labor                  | 2,241.25         |          |                |
| Outreach Materials/Supplies   | 0.00             | 500.00   | -500.00        |
| Payroll Expenses              |                  |          |                |
| Executive Director            | 1,800.00         | 4,000.00 | -2,200.00      |
| Total Payroll Expenses        | 1,800.00         | 4,000.00 | -2,200.00      |
| Postage & Delivery            | 46.40            | 500.00   | -453.60        |
| Printing and Reproduction     | 572.82           | 250.00   | 322.82         |
| Rent                          | 1,950.00         | 2,000.00 | -50.00         |
| Social Media                  | 1,228.31         |          |                |
| Travel                        | 56.10            | 600.00   | -543.90        |
| Total FUNDRAISING             | 8,794.13         | 8,550.00 | 244.13         |
| GENERAL & ADMINISTRATIVE      |                  |          |                |
| Advertisement                 | 153.00           |          |                |
| Bank Service Charges          | 52.00            |          |                |
| Books, Dues & Subscriptions   | 781.96           |          |                |
| Computer Expense              | 681.50           |          |                |
| Contract                      |                  |          |                |
| Bookkeeping/CPA/Scientific    | 1,566.12         | 500.00   | 1,066.12       |
| Consultant                    | 620.00           |          |                |
| Total Contract                | 2,186.12         | 500.00   | 1,686.12       |
| Donations                     | 621.59           |          |                |
| Filing Fees                   | 70.00            |          |                |
| Insurance                     |                  |          |                |
| D & O Liability               | 932.00           | 0.00     | 932.00         |
| Liability Insurance           | 469.20           |          |                |
| Workmans Comp                 | 218.00           |          |                |
| Total Insurance               | 1,619.20         | 0.00     | 1,619.20       |
| Interest - LOC                | 0.32             |          |                |
| Interphone                    | 381.35           | 400.00   | -18.65         |
| Meeting/Board/Retreat Expense | 629.79           | 500.00   | 129.79         |
| Office Equipment              | 487.00           | 400.00   | 87.00          |
| Office Labor                  | 784.56           |          |                |
| Outreach Materials/Supplies   | 0.00             | 500.00   | -500.00        |
| PayPal fees                   | 81.90            |          |                |

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|                                           | Sep '21 - Aug 22 | Budget           | \$ Over Budget    |
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| <b>Payroll Expenses</b>                   |                  |                  |                   |
| Employee Benefits                         |                  |                  |                   |
| Health Insurance                          | 2,119.30         |                  |                   |
| Employee Benefits - Other                 | 0.00             | 1,200.00         | -1,200.00         |
| <b>Total Employee Benefits</b>            | <b>2,119.30</b>  | <b>1,200.00</b>  | <b>919.30</b>     |
| Executive Director                        | 11,930.00        | 6,700.00         | 5,230.00          |
| FICA & Medicare                           | 3,145.69         | 5,600.00         | -2,454.31         |
| <b>Total Payroll Expenses</b>             | <b>17,194.99</b> | <b>13,500.00</b> | <b>3,694.99</b>   |
| Penalties & Interest                      | 42.83            |                  |                   |
| Postage and Delivery                      | 115.87           | 250.00           | -134.13           |
| Printing and Reproduction                 | 95.13            | 250.00           | -154.87           |
| Professional Fees                         | 125.00           |                  |                   |
| Rent                                      | 1,950.00         | 2,000.00         | -50.00            |
| Social Media                              | 3,100.00         | 3,000.00         | 100.00            |
| Software Subscription                     | 820.11           |                  |                   |
| Travel                                    | 38.50            | 1,000.00         | -961.50           |
| Website                                   | 791.24           |                  |                   |
| GENERAL & ADMINISTRATIVE - Other          | 92.00            |                  |                   |
| <b>Total GENERAL &amp; ADMINISTRATIVE</b> | <b>32,895.96</b> | <b>22,300.00</b> | <b>10,595.96</b>  |
| <b>PROGRAM</b>                            |                  |                  |                   |
| Books, Dues & Subscriptions               | 8.34             |                  |                   |
| Contract                                  |                  |                  |                   |
| Bookkeeping/CPA/Scientific                | 0.00             | 1,000.00         | -1,000.00         |
| Consultant                                |                  |                  |                   |
| BLM Inventory Report Consultan            | 900.00           | 15,000.00        | -14,100.00        |
| Consultant - Wolf Creek                   | 0.00             | 6,000.00         | -6,000.00         |
| RGNF Plan Consultants                     | 100.00           |                  |                   |
| <b>Total Consultant</b>                   | <b>1,000.00</b>  | <b>21,000.00</b> | <b>-20,000.00</b> |
| <b>Total Contract</b>                     | <b>1,000.00</b>  | <b>22,000.00</b> | <b>-21,000.00</b> |
| Donations                                 | 200.00           |                  |                   |
| Event Planning                            | 175.00           |                  |                   |
| Interphone                                | 381.97           |                  |                   |
| Meals                                     | 50.38            |                  |                   |
| Meeting/Board/Retreat Expense             | 1,140.75         | 1,000.00         | 140.75            |
| Office Equipment                          | 0.00             | 1,000.00         | -1,000.00         |
| Office Labor                              | 1,040.00         |                  |                   |
| Outreach Materials/Supplies               | 0.00             | 1,000.00         | -1,000.00         |

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**San Luis Valley Ecosystem Council**  
**Profit & Loss Budget vs. Actual**  
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|                                  | Sep '21 - Aug 22 | Budget     | \$ Over Budget |
|----------------------------------|------------------|------------|----------------|
| <b>Payroll Expenses</b>          |                  |            |                |
| Exec Director - BLM Inventory    | 0.00             | 15,000.00  | -15,000.00     |
| Executive Director               | 27,390.00        | 12,000.00  | 15,390.00      |
| <b>Total Payroll Expenses</b>    | 27,390.00        | 27,000.00  | 390.00         |
| <b>Postage and Delivery</b>      | 0.00             | 250.00     | -250.00        |
| <b>Printing and Reproduction</b> | 35.90            | 500.00     | -464.10        |
| <b>Refuse/Recycle</b>            | 137.81           |            |                |
| <b>Rent</b>                      | 2,600.00         | 2,000.00   | 600.00         |
| <b>Social Media</b>              | 9,422.06         | 10,000.00  | -577.94        |
| <b>Telephone</b>                 | 0.00             | 900.00     | -900.00        |
| <b>Travel</b>                    | 556.60           | 2,500.00   | -1,943.40      |
| <b>Travel - BLM Inventory</b>    | 0.00             | 5,000.00   | -5,000.00      |
| <b>Website</b>                   | 175.00           |            |                |
| <b>Total PROGRAM</b>             | 44,313.81        | 73,150.00  | -28,836.19     |
| <b>Total Expense</b>             | 86,003.90        | 104,000.00 | -17,996.10     |
| <b>Net Ordinary Income</b>       | 6,511.70         | 0.00       | 6,511.70       |
| <b>Other Income/Expense</b>      |                  |            |                |
| Other Income                     |                  |            |                |
| Interest Income                  | 11.02            |            |                |
| <b>Total Other Income</b>        | 11.02            |            |                |
| <b>Net Other Income</b>          | 11.02            |            |                |
| <b>Net Income</b>                | 6,522.72         | 0.00       | 6,522.72       |